



MASTER OF MANAGEMENT

180 Credit Qualification registered on the NQF at level 9

SAQA QUALIFICATION ID 90908

Duration and Language

Minimum duration to complete: Two years.

Maximum duration to complete: Five years.

The duration period commences on the date of registration.

In the event of the qualification not being completed within five years, the student needs to re-register for the qualification with full tuition fees payable.

Tuition: English.

Focus of Qualification

The Master of Management qualification has two options:

- i. Option 1: Research based & Dissertation.
- ii. Option 2: Coursework & Mini-dissertation/Article. This qualification consists of six (6) subjects (maximum of three subjects per semester). All six subjects must be completed before starting with the mini-dissertation. The mini-dissertation must be based on one of the six subjects.

The focus of the qualification is the formulation, design, conducting and completion of a research project in the field of management.

Southern Business School appoints supervisors to provide guidance and student support during the research process. Student support is further enhanced through MySBS (an online interactive communication tool), electronic documents and websites, ejournals and ebooks, management related DVDs, interactive feedback and supportive communication at all times.

Admission Requirements

Southern Business School admits only a limited number of students towards the Masters degrees on an annual basis. Students not successful in gaining admission may re-apply during the next cycle. Due dates for applications:

- First semester: 15 December
- Second semester: 15 May



PROUDLY PART OF
**STADIO
MULTIVERSITY**

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Website: www.sbs.ac.za
New Students: masters@sbs.ac.za
Current Students: masters@sbs.ac.za

Southern Business School's Master of Management qualification will improve your performance of business management practices in the context of today's highly competitive and rapidly changing environment.

By enhancing your management capabilities, the Master of Management will position you to successfully advance your career in the field of management.

This qualification builds on the Bachelor of Business Administration Honours degree (NQF level 8).

Two-day Induction Session

Students must attend a **compulsory two-day induction session** subsequent to registration of their proposals.

The purpose of this session is to refine your research topic. The development of a proposal, gathering the required data and writing of a dissertation/mini-dissertation will be covered.

Pre-requisites for enrolling for the Master of Management Qualification

Admission is subject to academic selection criteria. The minimum entry requirements for this qualification are:

- Southern Business School Bachelor of Business Administration Honours degree or equivalent qualification with an average mark of 65% for Option 1: Research based and 55% for Option 2: Coursework applications. Intensive exposure to the various disciplines of management (at least five subjects) is required.
- Should an applicant apply with a postgraduate diploma on NQF level 8 (minimum 120 credits), please note he/she must also have a B-degree.
- A minimum of four (4) years work experience in a managerial capacity.
- Proficiency in English.
- Computer literacy.
- Access to the Internet.
- Be in a position to submit a research proposal/dissertation.

MASTER OF MANAGEMENT: OPTION 1 - RESEARCH BASED

Outcomes of the Master of Management Qualification: Option 1 - Research based

- To develop the managerial competencies of the student by encouraging critical thinking and enable the student to refine analytical and leadership skills, creativity, emotional intelligence and teamwork.
- To refine and improve the student's ability to identify, collect, present and disseminate research findings.
- To improve your organisation by applying your knowledge and create competitive advantage.
- To analyse complex issues within or regarding organisations, to evaluate alternative solutions, appreciate and contribute to the development of the responsibilities that businesses have towards society in general, local communities and the environment.

Cost

Application Fee (Not included in the cost of the qualification)	R440
Registration Fee per semester (Upon registration of each semester)	R7 890
Re-registration Fee	R760
In case of non-payment, the student will not be allowed to continue with the next phase of the programme until the necessary payment/s have been made.	

MASTER OF MANAGEMENT: OPTION 2 - COURSEWORK


Structure of the Master of Management Qualification: Option 2 - Coursework

Year 1		Year 2	
1 st Semester of Registration	2 nd Semester of Registration	3 rd Semester of Registration	4 th Semester of Registration
Business Intelligence (BIN900)	Customer Relationship Management (CRM900)	Select and submit a research topic based on any of the six subjects completed. Attend the compulsory induction session. Commence research in order to submit a proposal and mini-dissertation/article.	Completion and submission of mini-dissertation or an article (for possible publication purposes).
Strategic Leadership (LDR900)	Strategic Process Management (MAN900)		
Talent Management (TLM900)	Risk Management (RIS900)		

Cost

Application Fee (Not included in the cost of the qualification)	R440
Once off Registration Fee upon acceptance of registration	R5 950
Cost per subject	R3 160
Mini-dissertation per semester	R7 180
Re-registration Fee	R760
In case of non-payment, the student will not be allowed to continue with the next phase of the programme until the necessary payment/s have been made.	

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